



# Community Energy Sales People

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**Location:** Stoke-on-Trent

## Company Background:

Solarplicity are one of the leading renewable energy providers in the UK. Since 2009 we have provided 100% renewable electricity with complete transparency, enabling more people to enjoy simply lower energy bills.

Solarplicity are currently looking to expand our Energy Sales and support team for our nationwide social housing Solar PV installation projects.

## Role:

The role of our Energy Sales Person is to provide a local sales presence within Stoke on Trent, meeting council Tenants, Private Tenants and Homeowners helping them understand their energy usage and costs and helping them switch to cleaner, greener affordable energy.

As an Energy Sales Person you will act as the vital link between Solarplicity, tenants and homeowners who want to save money on their energy bills. The aim of this role is to provide information and support to these people during our marketing programme. You must be on hand to give them advice and quotations, as well as liaise with our Solarplicity internal teams, helping to keep quotations and switches running smoothly.

As a growing company on the rise it is vital the candidate has the desire to grow and develop the role itself, but also as an individual within the business. The projects themselves will be based nationwide so travel and overnight stays may be a part of the role.

## Key responsibilities are inclusive of but not exclusive to:

- Meeting and greeting potential customers.
- Proactive Door Knocking Sales.
- Providing information and quotations.
- Helping residents switch to our renewable tariffs.
- Problem solving and question answering.
- Marketing and Promotion at community events and open days.

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## Requirements:

- CRB/DBS approved.
- The ability to communicate on many levels.
- Previous Direct Sales / Door Knock Sales Experience.
- Clean UK Drivers licence.
- Excellent customer service and interpersonal skills, with the proven ability to deliver a high level of customer service.
- Excellent planning, organisation, and self-management skills.
- IT literate.

## Additional:

- Knowledge of Solar PV systems would be beneficial but not essential.
- Experience within a prior sales role, although not a requirement.
- Previous experience working in a social housing environment would be an asset.

## Benefits:

- £21,000 Basic Salary.
- £2,400 Car Allowance.
- Pension.
- Health Care.
- Monthly Bonus for sales over 25 switches per week.
- Holiday.

Please submit all applications to [helen.rembence@solarplicity.com](mailto:helen.rembence@solarplicity.com)